





Jason G. North Las Vegas, NV

- ✓ Mark G. (Nashville, TN): I was blown away by this class! It builds a lot of confidence and gives you invaluable information - an excellent road map to build a customer's trust and design a system around their needs and wants.
- ✓ Darek B. (Portland, TN): I thought this program was great! I never thought that I would ever have gained as much as I did from my peers and my instructor.
- ✓ Kellan G. (Las Begas, NV): This program takes all the pressure off you and puts the decision making back on the customer, where it belongs.
- ✓ **Kristi C.** (**Haltom City, TX**): The tools I've learned will ensure I'm keeping the client's wants and desires in the center of the comfort system design.

"Simply put...this process is life changing!"

Ricky W. Las Vegas, NV

- ✓ Carlos E. (Las Vegas, NV): I would recommend this program. It's the best sales approach for our industry. It's very comfortable for you and the customer; an easy approach to show value over price.
- ✓ Sal P. (Plano, TX): This program helped me understand that selling is not just about the equipment, but that it's more about what the customer needs and wants.
- ✓ Jared J. (Knoxville, TN): This class helped me gain confidence and feel equipped to go into a customer's home and deal with any situation that comes up.

TESTIMONIALS